



Voice of Small, Emerging Diversity Owned Businesses Since 1984

Step 1 in Successfully Competing for Contracts

Do you have sufficient cash flow to be able to complete a contract?

In much the same way as business and marketing plans are key elements for a successful business, having a well thought out plan for competing for government and corporate contracts is a must. The plan focuses on many aspects including target markets/agencies/corporations, marketing techniques, strategic partnerships, certifications, and building capacity.

One often overlooked area is "Do you have the cash flow capacity to successfully perform on the contract should you win the award?" The time to review your financial statements, update cash flow projections, and review financial options is before you start marketing to any agency or corporation.

Your financial statements will provide you with historical data about your past performance and show how much of a profit or loss you are making. Consider the following points when determining if your business is ready to step into the contracting arena:

1. Are you currently making a profit each year or at a minimum, breaking even?
2. Do you have a cash surplus at the end of each month?
3. If you do, is it sufficient to cover all of your employee expenses and material costs associated with taking on a new contract?
4. Do you have access to an additional cash resources, such as a business line of credit, should you need it to cover your expenses?

Your business needs to be stable and financially secure. As you apply for many of the certification programs, you will be required to provide financial statements and tax returns to the entity conducting the certification evaluation. Government agencies and corporations want to do business with companies that are financially solid. They want to know that the business they are awarding a contract to will have the financial resources to successfully perform on the contract. They want you to succeed. Many corporations won't award a contract to a small business if the award exceeds a specific percentage of the small businesses total revenue. For example, if you want to do business with Costco, they will not award any contracts that exceed 20% of your total revenue.

If you aren't seeing a cash surplus at the end of each month, you need to reconsider or

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Catching The Attention Of The Giant Transportation Industry

Transportation-related agencies, contractors and project owners are increasingly interested in diverse tech-service providers

The advice for M/WBEs is to get certified, then plan on working hard to prove your quality and capability

By Claire Swedberg, Contributing Editor

The multi-billion dollar transportation infrastructure is still short on supplier diversity. Transportation as an industry was historically one of the hardest for minorities and women to crack. But today diversity is increasing at the engineering table, on job sites and in IT.

Plenty of transportation-related agencies, contractors and project owners are looking to bring in quality M/WBE technical service providers. But tough challenges still face today's transportation firms and the M/WBEs who want to work for them.

Melissa L. Boyles:
focus on relationships

Melissa L. Boyles has in-depth knowledge about M/WBEs in transportation, and good advice to give them. Boyles is president of the Metropolitan Phoenix, AZ chapter of WTS, a nationwide organization committed to advancing women in the transportation industry. She's also the disadvantaged business enterprise (DBE) program manager for Metro Light Rail, a \$1.4 billion transportation system for the Phoenix area that's scheduled to open in December 2008.

"Companies are moving away from gender- and race-based programs," Boyles declares. True, they are still seeking diverse suppliers, but just being diverse is not necessarily enough to get a procurement official's attention.

"In today's political climate, people need to be aware of what is happening in their own states," says Boyles. But no matter how the local regulations read, "Start focusing on relationship building; position yourself to be a prime for contracts."

She strongly recommends that M/WBEs get formally certified by their local government agencies, and also by an organization like NMSDC or WBENC, and that they look into joining local minority or women's trade organizations. All these groups foster "a strong sense of community among small, minority and women business owners and offer resources to help them."

MRM Construction's Marie Torres:
quality and service count

Marie Torres is president of MRM Construction Services (Phoenix, AZ). MRM provides technical personnel to handle quality control for prime contractors at jobsites for light rail, airports and highways. The company has been in business for six years.

A combination of perseverance and quality employees keeps MRM successful, Torres says. "We develop relationships with almost all our clients, and many of them become repeat customers."

She emphasizes quality and service. "Understanding a project from the contractor's perspective is crucial," she explains. "If we're not prompt or not accurate, the impact on the contractor is

huge. One person could hold up the whole crew."

Each year MRM adds to its staff by hiring a few quality young people and training them as soon as they finish school, or even while they're still studying. "We instill the company's ethics, and 'raise' them from the beginning," Torres explains.

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Minority Women Entrepreneurs Are Leading The Way For Small Business Growth

By Lisa Wirthman

The surging growth of minority women-owned businesses in the last 15 years tells a mixed story about the American workforce.

Minority women-owned firms grew 156 percent from 1997 to 2013 and now account for one in three women-owned firms in the U.S., according to a 2013 report by American Express on the State of Women-Owned Businesses. In contrast, non-minority women-owned firms grew 32 percent during the same period.

A Two-Sided Coin

The growth in business ownership among minority women is a continuing trend, even if it comes from a smaller base, according to the report. Yet there's a duality in the increase of minority women who are choosing entrepreneurship, says Dr. Sharon Freeman, president of the All American Small Business Exporters Association (AASBEA).

"There are two sides of the coin," Freeman said. "On the positive side there are fewer barriers to being able to start a business," she said. "On the other side, there are fewer employment

opportunities, which necessitates going into business."

Education and Networking Drive Growth

There's a strong match between the educational tracks of minority women and the business sectors they choose, such as health care and social services, Freeman points out. In addition, most minority women-owned firms have just one to two employees, according to the report. "What you're really looking at here is essentially self-employment," Freeman says.

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

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Community Outreach

Staggering: Percentage of Black Men Serving Life or Life Without Parole

By Frederick H. Lowe

Black men comprise the largest percentage of prison inmates serving life sentences or life without parole, according to "Life Goes On: The Historic Rise in Life Sentences in America," a new study published this week by The Sentencing Project.

The two factors partly explain the reason why African-American men are 38 percent of the state and federal prison population, larger than the White inmate population at 35 percent and the Hispanic prison population at 21 percent, said Dr. Ashley Nellis, author of the report and senior research associate at The Sentencing Project, a Washington, D.C.-based organization that seeks alternatives to prison sentences.

Black men serving life in some states is often much higher. Nellis' study reported that in 2012, 159,520 individuals were serving life sentences, and 47.2 percent or 75,267 were Black men.

Those figures, however, are national numbers. In some states, the numbers are much higher. In Maryland, African-Americans are 77.4 percent of the lifer population. In Georgia, African-Americans are 72 percent of the lifer population. In Mississippi, Blacks are 71.5 percent of the lifer population and in the federal-prison system, African-Americans are 62.3 percent of the lifer population. Nearly 60 percent of Black men are serving life without parole.

Some 46,582 individuals in 2012 were serving life without parole (LWOP), and African-Americans comprised 54.9 percent or 26,962 of those inmates.

In some states, however, African-Americans are sentenced to life without parole at extremely high rates. In Alabama, 68.2 percent of life without parole inmates was Black. In Georgia, the 73.2 percent were Black; in Illinois, 66.8 percent were Black; in Louisiana, 73.4 percent were Black; in Michigan, 67.5 percent are Black; in Mississippi, 70.5 percent were Black and in South Carolina, 67.3 percent are Black.

"The difference between life and life without parole is that a person who is serving life may eventually leave prison. A person who is serving life without parole will never leave prison unless DNA evidence acquits him of the crime.

Most African-Americans who are sentenced to life without parole are men. Only 3 percent of Black women have been sentenced to serve life without parole, Nellis said.

Life without parole is very expensive. As an inmate ages and physical ailments develop, his medical bills can cost taxpayers \$100,000 to \$150,000 annually, Nellis said.

The study reported that 64.3 percent were serving life for homicide; 13.7 percent for sexual assault/rape; 14.1 percent for aggravated assault/robbery/kidnapping/ 2.0 percent for a drug offense; 4.0 percent for a property offense and 2.0 percent for other offenses.

"It is notable that more than 10,000 people serving life sentences have been convicted of a nonviolent crime, including more than 2,500 for a drug offense and 5,400 for a property crime," Nellis wrote.

So why are so many Black men either serving life or life without parole?

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LIFE WITHOUT PAROLE IN BLACK & WHITE

BY PERCENT OF RACE IN U.S. STATES - 2012

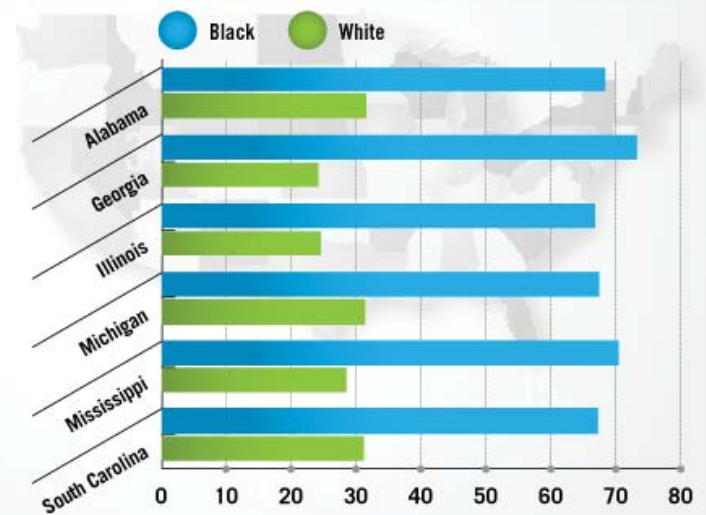


Chart by: The NorthStar News 9/19/2013

Source: The Sentencing Project

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EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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- CITY OF LOS ANGELES Black Business Association, Outstanding Entrepreneur Mayor's Advisory Board, Outstanding Achievement as a Vendor/Supplier
- COUNTY OF LOS ANGELES Black Business Association, Outstanding Entrepreneur
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ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988

SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**Sunset Ave at I-10 / UPRR Railway Grade Separation Project
Between Ramsey Street and Westward Ave**

**In the City of Banning
County of Riverside Transportation Department**

Project No.: CO-0529

DBE Goal: 2.9%

Bid Date: October 23, 2013 - 2:00 PM

Plans and Specifications are available for view at our main office in Riverside or May be purchased from the Transportation Department at: 3525 14th Street, Riverside, California 92501, (951) 955-6780.

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Arrow Sign, Type III Barricade, Water Pollution Control, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Roadside Signs, Abandon Culvert, Cold Plane Asphalt Concrete Pavement (Off Ramps), Remove Concrete, Clearing and Grubbing, Roadway Excavation, Lead Compliance Plan, Imported Borrow, Temporary Shoring, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Prime Coat, Place Hot Mix Asphalt Dike, Tack Coat, Furnish & Drive Steel Pile, Prestressing, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Structural Concrete (Approach Slab), Structural Concrete (Barrier Slab), Architectural Treatment, Anti-Graffiti Coating, Minor Concrete, Joint Seal Assembly, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Masonry Walls, Painting Structural Steel, Roadside Sign, Install Sign, Reinforced Concrete Pipe, Welded Steel Pipe Casing, Storm Drain, Rock Slope Protection, Minor Concrete (Structure), Rock Slope Protection Fabric, Miscellaneous Metal (Bridge), Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Metal Railing (Decorative), Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Pavement Marking, Traffic Stripe, Pavement Marker, Landscaping, Irrigation, Signal & Lighting, Lighting & Sign Illumination, Ductile Iron Pipe, Waterline, Fire Hydrant, Sewer Pipe, Temporary Erosion Control, Erosion Control.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449

Email: Tom.Mehas@Skanska.com



Potential Minority and Non-Minority Subcontractors

**EBMUD, El Portal Reservoir Rehabilitation and Almond Pumping Plant Replacement,
Bids 10/16/13**

Services needed: This is a heavy civil project with the typical items of work associated with heavy civil construction. Myers and Sons Construction is requesting quotes from all qualified subcontractors, trucking firms and suppliers including Men, Women and Ethnic Minority Men and Women firms for the following types of work, including but not limited to: Demo, Earthwork, Site Grading, Mechanical, Electrical, Piping, Underground, Fencing, Landscaping, Soldier Pile and Lagging, Building Work, Equipment, Pumps, Misc. Metal, Painting, Traffic Control, Concrete, Paving Work.

Requirements: 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website www.myers-sons.com for more information. Myers and Sons Construction intends to work cooperatively with all qualified firms seeking work on this project. Myers and Sons Construction is signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction is an equal opportunity employer.

Myers and Sons Construction, LP

2554 Millcreek Dr. • Sacramento, CA 95833

Phone: 916-649-4504 • Fax: 916-920-2246

Contact: Clinton Myers • Email: cwmyers@myers-sons.com

**Myers and Sons Construction
is an equal opportunity employer.**



A Joint Venture in Association with LANITY Ltd

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Sukut Construction, LLC

Is requesting sub-bids/supplier quotes from qualified SBE, VSBE, MBE, WBE, DVBE, LBE, and OBE Subcontractors, Suppliers, and Manufacturers for the following (but not limited to) work:

Subcontractors

Electrical, Electrical Trenching, Rail Installation, Asphalt Paving, Concrete Paving, Concrete Curb & Gutter, Demolition, Structural Steel Erection, Fence and Barriers, Painting, Striping, Hazardous Material Removal, Reinforcing Steel, Survey

Vendors

Reinforced Concrete Pipe, PVC Pipe, Ductile Iron Pipe & Fittings, Ready Mix Concrete, Aggregates, K Rail, Misc. Metal, Pre-Fab Buildings, Pre-Fab Canopy, Signs, Trucking, Temporary Offices, Geotextiles, Pre-Cast Concrete Vaults, CPM Scheduling, SWPPP

HARBOR DEPARTMENT of the CITY OF LOS ANGELES

Port of Los Angeles

Berths 142-143 Backland Improvements

San Pedro, CA

Specification No. 2756

BID DATE October 15, 2013 @ 2:45 p.m.

Sub & Vendor Bids Due Prior



Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Reiser

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available from owner and for viewing at our office - please call for an appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC is an Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

**City of Lodi -
Sacramento Street Streetscape Project
Location: Lodi, CA**

Bid Date: October 16, 2013 @ 11:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; SWPPP; clearing & grubbing; water pipe abandonment; minor concrete; concrete pavers; striping & signage; electrical; landscape & irrigation; storm drain & water system material suppliers; aggregate & asphalt suppliers; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Robert Herrero

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We are requesting bid quotations from all DVBE, SBE, CBE, WBE, & MBE Subcontractors and Suppliers for the following:

**Project: Monroe Community Wellness Center
9119 Haskell Avenue, North Hills, CA 91343**

Description: Design-Build, New 1-story building. Wood frame structure. Approximately 13,600 SF.

• Prevailing Wage

• Local hiring requirements

Bid Due Date: October 18, 2013 at 2pm

Pankow

Contact: **Monica Jimenez (626) 304-1190**

199 S. Los Robles, Suite 300 • Pasadena, CA. 91101

SMALL BUSINESS EXCHANGE

SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Route 4 Stockton Crosstown Viaduct
San Joaquin County
Caltrans Project #10-0S1104
Bid Date: October 16, 2013 at 2:00 pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 50/5 Sacramento River Viaduct & West End Viaduct Deck Rehab Project
Caltrans Design Build contract #03-0F21U4, Sacramento County
Bid date: November 1, 2013 @ 12:00 PM**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, A C Dike and Misc, Plane A C, Precast Concrete Pipe, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: <http://www.dot.ca.gov/hq/oppd/designbuild/nr-bridgedeck-index.htm>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 12 Widen Shoulders and Intersections
Rio Vista - Caltrans #04-2A6204
Bid Date: October 16, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Striping & Marking, Portable Changeable Message Sign, SWPPP, Water Sampling & Analysis, Storm Water Annual Report, Water Quality Monitoring Report, Erosion Control, Sweeping, Wildlife Exclusion Fence, Temporary Fence, Treated Wood Waste, Abandon Culvert, Cold Plane AC, Clearing & Grubbing, Imported Borrow, Imported Topsoil, Hydromulch, Hydroseed, Compost, Crack Treatment, Geosynthetic Pavement Interlayer, Rumble Strip, Data Core, AC Dike, Tack Coat, Steel Sheet Piling, Structural Concrete, Minor Concrete, Roadside Signs, Pipe Culvert, Rock Slope Protection, Misc. Iron & Steel, Fencing, Object Marker, MBGR, Channelizers, Hydraulic Mulc-BFM, Vegetation Control - Concrete and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**CA Dept. of Transportation
CT 04-0A5344 Cordelia
Realign I-680 to Connect Directly with the I-80/SR-12 Interchange
Bid Date: October 29, 2013 @ 2:00 PM**

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Pavement Delineation, Striping, Portable Changeable Message Signs, Temporary Railing (Type K), Dewatering, Prepare Storm Water Pollution, Temporary Erosion Control, Street Sweeping, Geomembrane Liner, Fencing, Underground Storm, Metal Beam Guard Railing, Cold Plane AC, Demolition & Removals, Clearing & Grubbing, Ground Improvements, Imported Borrow, Geotextile, Underground Water, Erosion Control, Hydroseed, Lime Stabilized Soil, Rapid Strength Concrete Base, Asphaltic Emulsion, Asphalt Dike, Tack Coat, Jointed Plain Concrete Pavement, Seal Pavement Joint, Mechanically Stabilized Embankment, Minor Concrete, Sign Structure, Roadside Sign, Pipe Underdrain, Delineator, Vegetation Control, Chain Link Railing, Concrete Barrier, Electrical Lighting & Signalization and Construction Materials.

Contact: Jean Sicard @ OCJ (510) 526-3424 or (510) 809-3411 • jsicard@ocjones.com

Flatiron West, Inc. is soliciting quotes (including but not limited to):

Bridge Demo, Joint Seal Assembly, Post Tensioning, Rebar, Bridge Concrete Barrier, Furnish & Erect Precast Girders, Ready Mix Concrete, Concrete Pumping, Steel Pipe Pile, PTFE Bearings, Bridge Bearing Pads, Form Liner, Traffic Control, Misc. Metals including Bridge Deck Drainage, Waterline Hangers, Saddles and Brackets

Contact: Blaine Austin @ Flatiron West @ (707)742-6017 • BLAustin@flatironcorp.com

**O.C. Jones & Sons, Inc. and Flatiron West, Inc.,
A Joint Venture**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Flatiron West for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Flatiron West is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php



**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: CIDH, Electrical, Soil Nail and Driven Pile.

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

MBE/WBE Subcontractors/Suppliers Bids Requested

**Upper Narrows Pipeline Replacement Project
Bid/Proposal Submittal Date: October 30, 2013**

**Owner: Victor Valley Wastewater Reclamation Authority (VWVRA)
Performance/Payment/Supply Bond May Be Required**

This advertisement is in response to VWVRA's MBE/WBE program. W.A. Rasic Construction Co., Inc. intends to conduct itself in "Good Faith" with MBE/WBE firms regarding participation on this project. Drawings and Specifications can be found on VWVRA's website <http://www.vwvra.com>. Quotes are required by 3:00 PM, October 28, 2013, so that all bids can be fairly evaluated. Please submit bids for the following work (but not limited to): Jack & Bore, Microtunneling, Horizontal Directional Drilling (HDD), Cathodic Protection, Contaminated Soil, Treatment of Contaminated Ground Water, 24 Hour Armed Guards, Trucking, Surveying, Instrumentation & Monitoring, Pressure Grout and Fencing.

Contact: Dustin Do, Estimator

W.A. Rasic Construction Co., Inc.

4150 Long Beach Boulevard Long Beach, CA 90807
Phone: 562.928.6111 ext. 2327 • Fax: 562.928.7339

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SUB-BID REQUEST ADS

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

State Highway in San Joaquin County in Stockton at Various Locations
Caltrans Contract No. 10-0S1104
Engineer Estimate: \$64,000,000 - 825 Working Days
Bids: October 16, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Hydroseeding, Erosion Control, Aggregate Base, Slurry Seal, Asphalt Paving, AC Dike, Grinding, CIDH Piles, Prestressing Concrete Cast-in-Place, Structural Concrete, Precast Concrete Girders, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Hazardous Substance Removal, Trucker & Storm Drain (Underground).

Scope of Work: Construct roadway, viaduct, retaining walls, and MSE walls

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Karim Massoud 925-606-2400** karim.massoud@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Rio Vista from 0.1 Mile West of Currie Road to 0.3 Mile West of Summerset Road
Caltrans Contract No. 04-2A6204
Federal Aid Project ACNHP-P012(114)E
Engineer Estimate: \$9,100,000 - 240 Working Days
Goal: DBE 11%
Bids: October 16, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear & Grub, Hydroseeding, Erosion Control, AC Dike, Pile Driving (Steel Sheet), Structural Concrete, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing Object Marker, MBGR, Metal Railing, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, SWPPP, Roadway Excavation, Aggregate Base, Asphalt Paving, Hazardous Substance Removal, Trucker & Sweeper.

Scope of Work: Widen shoulders and intersections and place HMA.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Dave Czech 925-606-2400** david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Placer County in and near Loomis, Penryn, Newcastle, Weimar, and Magra from 0.1 Mile West of Brace Road Overcrossing to 0.1 Mile East of Magra Overcrossing
Caltrans Contract No. 03-3E1004
DBE Goal: 13%
Engineer Estimate: \$20,000,000 - 90 Working Days
Bids: October 22, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition/Bridge Removal (portion), Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Polyester Concrete Overlay & Trucker.

Scope of Work: Improving Vertical Clearance

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Derrick Woods 925-606-2400** derrick.woods@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

McCarthy Building Companies, Inc. IS SEEKING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS & SUPPLIERS:

**JORDAN HIGH SCHOOL PHASE 1A
 INTERIM HOUSING / PARKING LOT / TENNIS COURTS
 6500 Atlantic Avenue, Long Beach, CA 90805**

McCarthy Building Companies, Inc. is the General Contractor on the above referenced project and is requesting a proposal from you for labor and/or material in your specialty of work.

SUBCONTRACTOR BIDS ARE DUE Thursday, Oct. 24th, 2013 at 2:00 PM.

McCarthy Building Companies, Inc. as the General Contractor invites your prequalified firm to propose on the PHASE 1A INTERIM HOUSING at the JORDAN HIGH SCHOOL project for the construction of a 53-unit Interim Housing Village, a 29-stall Parking Lot, 6 post-tensioned Tennis Courts, a new Main Service Electrical Yard, and Underground Infrastructure for future phases of Site Utilities and Conduit Ductbanks for power & communications. Interior building trades include new & relocated cabinetry, signs, new sinks, Communications & Fire Alarm. Sitework includes earthwork, underground utilities, site concrete, AC paving, pavement markings/signs/bumpers, fencing, tennis courts, landscaping & site electrical. The approximate construction value is \$4.0 million with an 8-month duration.

Work categories include: Survey, Erosion Control, Demolition, Earthwork, Site Utilities, Fences and Gates, AC Paving, Pavement Markings, Site Concrete, Post-tensioned Tennis Courts, Landscaping, Rough Carpentry, Finish Carpentry, Painting, Signage, Screens & Mounts, Window Coverings, Plumbing, Electrical/Fire Alarm/Low Voltage Communication Systems, and Final Cleanup.

This is a prevailing wage project with an OCIP requirement.

Prequalification - All subcontractor bidders must be prequalified to participate in this bid. Contact Kevin Helgevoid at McCarthy Building Companies for Prequalification Form & instructions. Suppliers: A list of prequalified subcontractors is available upon request.

Bid Documents - An electronic CD of the bid documents is available upon request.

Disabled Veteran Business Enterprise (DVBE)

The District has adopted a Disabled Veteran Business Enterprise Participation Program (DVBE), which includes businesses owned by Disabled Veterans. The District has established participation goals to attain 3 percent going to DVBE.

McCarthy is an equal opportunity employer and encourages DVBE participation.

A 100% Performance & Payment Bond will be required from an admitted surety for subcontracts over \$100,000. Upon request, subcontractors will be required to provide evidence of their ability to provide same within twenty-four (24) hours.

McCarthy Building Companies, Inc.

Kevin Helgevoid x73392, Preconstruction Director
 20401 SW Birch Street, Suite 300, Newport Beach, CA 92660
 Phone: (949) 851-8383 • Fax: (949) 756-6841



REQUESTING SUB-BIDS

From All Qualified Disadvantaged Business Enterprises (DBE) and other Small Businesses (SBE, WBE, MBE, VOSB, Other) Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE or small business for:

Lakeview Avenue Railroad Grade Separation Project
Specification No. 02-2034

Owner: Orange County Transportation Authority (OCTA)

Reyes Construction is requesting bids for: (Subcontractors) Asphalt Grinding, Architectural Treatment, Asphalt Concrete, Bar Reinforcing, Bottom Trucks, Concrete Barriers, Concrete Pavement, Demolition, Drainage Structures, End Dump Truck, Excavation, Fencing, Jack & Bore, Landscape and Irrigation, Metal Railing, Minor Concrete, MSE Walls, Pile Driving, Pre-Cast Girders, Sanitary Sewer System, Shoring, Storm Drain System, Street Lighting, Street Sweeping, Striping & Signage, Structural Concrete, Surveying, Traffic Control, Traffic Signals, Trucking, Water System, Water Trucks (Suppliers): Aggregate Products, Asphalt, BMP/SWPPP Materials, Concrete Piles, Detectable Warning Surface, Drainage System Supplier, Filter Fabric Geocomposite Drain, Miscellaneous Metals, Plastic Pipe, Pre-cast Concrete, Ready Mix Concrete, Reinforced Concrete Pipe, Riprap, Steel Casing, Steel Pipes, Traffic Control Equipment & Materials, VCP Pipe, Waterworks Material.

BID DATE: October 29, 2013 @ 11:00 am

Reyes Construction, Inc.

State License Number 507561
 1383 South Signal Drive, Pomona, CA 91766
 Phone: 909-622-2259 • Fax: 909-622-3053
 Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

1.) <http://www.bidmail.com/Sublogin.aspx> (To request an invite please email estimating@reyesconstruction.com)

2.) OCTA website <https://camnet.octa.net/procurements/landing/Default.aspx?id=22034#>

Please fax quotes to: 909.622.3053

Requests proposals/quotes from all qualified subcontractors, suppliers, and truckers including certified DBE firms for the following project:

CENTRAL MARIN FERRY CONNECTION (CMFC) MULTI-USE PATHWAY (MUP)
County of Marin, San Rafael, CA
Bids: October 17, 2013 @ 2pm

SUBCONTRACTING GOAL: DBE - 7%

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704
 Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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The Giant Transportation Industry

■ Continued from page 1

Amtrak: opportunities in engineering and IT

Amtrak is the nation's passenger railroad, funded in part by congressional appropriation through the U.S. Department of Transportation (DOT). The company has been experiencing record growth in ridership; it served more than 25 million passengers last year.

The railroad giant sees value in employing a diverse array of suppliers: MBEs, WBEs and DBEs. Walt Livingston, director of supplier diversity, notes that prospective suppliers must begin by getting certified by the applicable state DOT certification program, by the SBA and also by NMSDC, WBENC or both.

Grant agreements with the U.S. DOT encourage Amtrak to utilize small, socially and economically disadvantaged concerns, Livingston says. Since most firms in those categories are not large, Amtrak sets subcontract goals for its prime contractors' utilization of DBEs for Amtrak work.

There are opportunities for diverse suppliers in engineering, Livingston says, "if the firm can demonstrate experience providing engineering design services in the disciplines used by the unique rail system. The firm must come with references, a seasoned design team and the ability to demonstrate that it might know something Amtrak engineers don't."

Amtrak uses engineering services in areas like track construction, electric traction, communication and signals, even construction of stations and bridges. This year, Amtrak is particularly interested in engineering firms with experience in bridge and tunnel security.

Another need is for civil engineers, Livingston says, and there's a variety of niche work for other kinds of engineers as well as architects. One interesting niche involves the overhead catenary system for electric traction. Communication and signal engineering expertise is needed for work on signaling.

"Amtrak also needs engineering firms with experience in structural steel fabrication," Livingston says.

Besides the variety of engineering projects, there's work for IT contractors on both long-term and large temporary projects. Most of Amtrak's IT needs are in its Washington, DC HQ; others are in Philadelphia, PA. Security expertise is important here too: Amtrak will be seeking firms with experience in the hardening of IT systems and alarm monitoring.

Livingston notes that it's essential for technical services contractors to make high-quality work their first priority. "You have to earn your place on the 'A' list," he says. "When we select our service providers we always look at quality and depth of knowledge first. They have to be able to visit the field and understand the requirements of the site."

Idaho Transportation Department likes to work with good partners

The Idaho Transportation Department (ITD) uses suppliers and consultants to supplement staff in both IT and engineering.

"Diversity is important to the department," says Kathy Chase, manager of business and support management at ITD. Diversity, she explains, provides a wider variety of opinions, styles and experiences. "It helps the department work efficiently and produces the best result."

If a supplier is providing a product, of course it must meet or exceed ITD's specifications and be delivered on time. If the supplier is providing a service, the department expects qualified and experienced staff who understand what to do and can deliver the mutually agreed upon scope of work in the required timeframe.

"The best thing a supplier can do," Chase says, "is to develop a very good understanding of our operating philosophy and standards. This can be done by reviewing information on our website, or perhaps by teaming with other suppliers who have experience with us or other transportation systems."

The department, she concludes, "prefers to work with suppliers who have demonstrated that they can be good partners."

American Airlines: a need for IT pros

Sheri Macko, manager of supplier diversity, says that American Airlines has potential opportunities for IT contractors for both temporary and permanent projects.

"Obviously we look at price, functionality, experience, capabilities and flexibility," Macko says. "We're looking for businesses that want to partner and grow with us."

As everywhere, certification is the important first step for the M/WBE. Next comes doing the appropriate homework. "When you go to meet with a commodity manager for the first time you need to be prepared. You should know our business and have a good understanding of the criteria we're looking at."

American Airlines has spent more than \$3 billion with diverse suppliers since 1989, and the emphasis will continue, Macko says. "Diversity is a good business decision. We know it makes sense. It's important for our supplier base to reflect our customer base, which is getting more diverse all the time."

CPMS: perseverance and the right attitude

Making it in the transportation market requires "perseverance and the right attitude," says Eugene Marsh, president and CEO of Construction Project Management Services, Inc (CPMS, NJ, NY, CT and PA). CPMS is both an

MBE and a veteran-owned business. Its engineers work on transportation infrastructure as well as educational, commercial, residential and healthcare facilities.

"Transportation is a unique industry," says Marsh. He thinks there may be fewer M/WBEs serving this field than in most other industries. "It requires individuals with civil engineering backgrounds, and there is a shortage of diverse suppliers with experience in that area," he says.

Of course, he notes with a smile, that makes the opportunities even greater for M/WBEs who do have the right credentials. "It's a very lucrative industry to be associated with, but you have to be able to fill the niche with bricks-and-mortar experience."

CPMS, Marsh says, makes it its business to put together "the right team with the right experience. You have to add value to the customer's team," he says. "You have to have the right attitude, integrity, experience and the ability to sell yourself. You have to know what's in the pipeline," and that includes understanding what projects a company needs done, what kinds of skills they may need, and "when the paradigm is going to shift."

Turner embraces minority business

Turner Construction Co (New York, NY) is a client of CPMS, and works with many other minority construction businesses as well. As a nationwide general construction firm, Turner includes a good quantity of transportation infrastructure in its work. Its aviation group, for example, features a mobile staff ready to facilitate airport projects wherever they take place.

"Turner embraces minority business," declares Hilton Smith, SVP for community affairs. His responsibilities include mentor/protegé programs and the Turner School of Construction Management for minority and women-owned businesses. The school, he says, is where Turner's partner M/WBEs can go "to learn how we conduct business, how to network, how to expand their business growth."

Diversity, Smith notes, has "broadened the competitive edge in construction." Since 1979 Turner's total number of contracts with M/WBEs has surpassed 47,000, at a value of more than \$16 billion.

"Now we're expanding our horizons to look at IT firms as well as consulting engineering firms and safety organizations. We're looking to expand our avenues."

Smith's advice mirrors that of other savvy supplier diversity managers in the field. He urges suppliers to learn all they can about the transportation industry before venturing into it. "Make important contacts with business owners who know the industry," he says. "This is an industry where they expect technical support capable of working hard and working smart. And don't forget that the business changes every day!"

Source: Diversity/Careers

Minority Women Entrepreneurs Are Leading The Way

■ Continued from page 1

For minority women-owned firms that aren't owned by first-generation Americans, networking may also drive business growth, says Freeman. Business owners with strong connections to their home countries can more easily export and import goods and services, she says.

Networking also improves access to capital among immigrant business owners, who create informal lending networks that can accelerate and propel the growth of their firms, Freeman adds.

Collateral Knowledge

While access to capital is increasing, there's still a natural barrier for many minority women business owners imposed by a lack of collateral, Freeman says. "Even when a loan is backed and guaranteed by the Small Business Administration (SBA), you still have to have enough collateral so the bank is willing to take the risk on you," she says.

One option for increasing access to capital may be to create solutions that collateralize business experience and knowledge as a soft asset that could add weight to hard assets like cash or one's home, she says. For instance, if a person has a number of successful years in business, maybe there is a way to add weight for that actual experience to a loan application, she says.

Specialization Is Key

To grow their businesses to the next level, minority women business owners require the specialized knowledge that comes from the success stories of other entrepreneurs, Freeman says.

Entrepreneurs need knowledge that's directly related to both their business types and their geographic regions, says Freeman. "How you make a beauty salon succeed on Chestnut Street in Philadelphia is different from how you make it succeed downtown in Washington, D.C.," she said. "It's another level of knowledge that's not as easy to access."

To help business owners find that specialized knowledge, Freeman writes a series of books to share gems of wisdom from different industries that are offered by the AASBEA. She also recommends the websites of the Minority Business Development Agency (MBDA), the SBA, and SCORE. But the best knowledge comes from the lessons learned by other entrepreneurs, Freeman says. "The secrets to success are not general, they're specific," she said.

Lisa Wirthman writes about business, sustainability, public policy, and women's issues. Her work has been published in *The Atlantic.com*, *USA Today*, *U.S. News & World Report*, *Fast Company*, *Investor's Business Daily*, *the Denver Post* and *the Denver Business Journal*.

Source: 2013 Forbes.com LLC™



Affordable Health Care Act

Obama Signals: Join 'Team Obamacare'

By Hazel Trice Edney

Amidst a continuing standoff between Congressional Republicans and Democrats this week, President Obama has reached out to his base, asking them to start signing up for Affordable Health Care coverage and to even embrace the Republican-invented word, "Obamacare".

"I know there are groups that are working to make Obamacare fail, including a group of House Republicans that voted more than 40 times to derail the law," Obama said in a video emailed to millions of people who he described as "the best grassroots team ever."

Reminding viewers of the basic reasons for the law - so there would be no more discrimination based on "pre-existing conditions" and so that single mothers can afford both health care and college for their children, among other reasons - the President, encouraged supporters to join "Team Obamacare."

"There are groups working against this law that are spending a lot of money to try to confuse people about health reform. That's why it's so important that all of us make sure that people have the facts," he says in the video. "You know I'm on Team Obamacare. Today I'm asking you to be a part of it too. I'm asking you to talk to your family and friends, neighbors and co-workers and tell them to check out healthcare.gov for themselves, to see what plan works best for them and their families."

What was billed as a "personal message for OFA supporters", appeared to be a direct message from Obama to his large African-American base. OFA, Organizing for Action, is the same email target used to undergird his strategic campaign move in November, surprising Republicans with millions of votes that they least expected.

The President appears to be strategically embracing the term, "Obamacare", and encouraging supporters to do so even as some news agencies are debating whether or not to even use it.

"The Associated Press and NPR have decided to cut back on use of the term 'Obamacare,' with NPR describing the word as seeming 'to be straddling somewhere between being a politically-charged term and an accepted part of the vernacular,'" reports Richard Prince in his Journal-isms column Oct. 3. "Separately, the AP went further and said the name of the health-care law, the Affordable Care Act, was also prejudicial in that 'its very name is promotional; opponents believe it will not be affordable for individuals or the country,'" Prince wrote.

The shut-down of non-essential services of the U. S. Government, causing hundreds of thousands of layoffs, remain in effect this week. Republicans continue to hold out on a vote until the President makes concession on the ACA or on entitlements, says Republican House Speaker John Boehner.



President Barack Obama, with HHS Secretary Kathleen Sebelius, listen as enrollees in the Affordable Care Act tell their stories in the Oval Office, Oct. 1. The enrollees later joined the President for a statement in the Rose Garden. PHOTO: Pete Souza/The White House

The President has refused to negotiate on the issue, his email appearing to making sure his base knows why.

"I couldn't be more proud to have the support of the best grassroots team ever. Together, we're going to finish what we started."

Source: Trice Edney Communications

Affordable Care Premiums Lower Than Expected



President Barack Obama signed the Affordable Care Act into Law on March 23, 2010. Open enrollment for the Affordable Care Act begins Oct. 1, 2013. The law takes effect Jan. 1, 2014. PHOTO: The White House

By Frederick H. Lowe

Health Insurance Marketplace premiums under the Affordable Care Act will be lower than what government officials expected when open enrollment begins October 1, Kathleen Sebelius, U.S. Secretary of Health and Human Services, has announced.

The Health Insurance Marketplace, formerly called Affordable Insurance Exchanges, would provide health insurance coverage to 3.8 million African-Americans who otherwise would be uninsured, the Rand Corp., a Santa Monica, Calif.-

based research firm, reported in an April 2012 study titled, "The Affordable Care Act and African Americans."

The study found that 20.8 percent of Blacks lacked health insurance, compared to 16.3 percent of all Americans.

Lower premiums

"Premiums nationwide also will be around 16 percent lower than originally expected - about 95 percent of eligible uninsured live in states with lower than expected premiums - before taking into account financial assistance," Sebelius said. "In the past, consumers were too often denied or priced-out of quality health insurance options, but thanks to the Affordable Care Act, consumers will be able to choose from a number of new coverage options at a price that is affordable."

Pre-existing conditions cannot be denied health coverage

Under the Affordable Care Act, consumers will be able to choose from an average of 53 health plans in the Marketplace.

The vast majority of consumers will have at least two different health insurance companies---usually more, Sebelius said.

The Marketplace, which will open in less than a week, will allow millions of Americans to shop and purchase health-insurance coverage in one place. Consumers can compare health plans side-by-side based on pricing, quality and benefits. No one can be denied health-insurance coverage because of a pre-existing condition, like diabetes or prostate cancer.

7 million expected to sign up

The Congressional Budget Office estimates that 7 million people will sign up for insurance plans through the Health Insurance Marketplace.

In 36 states, the Department of Health and Human Services will either fully or partly run the Marketplace. Consumers will have an average of 53 plan choices.

Plans in the Marketplace are gold, silver or bronze

For example, a 27-year old who makes \$25,000 a year living in Dallas can pay \$74 a month for the lowest cost bronze plan and \$136 month for the lowest-cost silver plan, taking into account tax credits.

For a family of four with an income of \$50,000 annually living in Dallas, the lowest bronze plan would cost only \$26 per month, taking into account tax credits. Consumers also will be able to learn if they qualify for insurance-premium assistance.

What the insurance exchanges cover

Marketplace-health insurance covers ambulatory patient services, emergency services, hospitalization, maternity care, newborn care, mental health, prescription drugs, rehabilitative services, laboratory services, preventive wellness services and pediatric services. Open enrollment for the Health Insurance Marketplace begins next month and it will continue through March 2014. The Affordable Care Act, which is a federal law, goes into effect Jan. 1, 2014.

Have questions? call or get online

Here are some important telephone numbers and websites concerning the Health Insurance Marketplace:

Consumers can participate in online web chats by calling 1-800-318-2596. The TTY number is 1-855-889-4325

HealthCare.gov

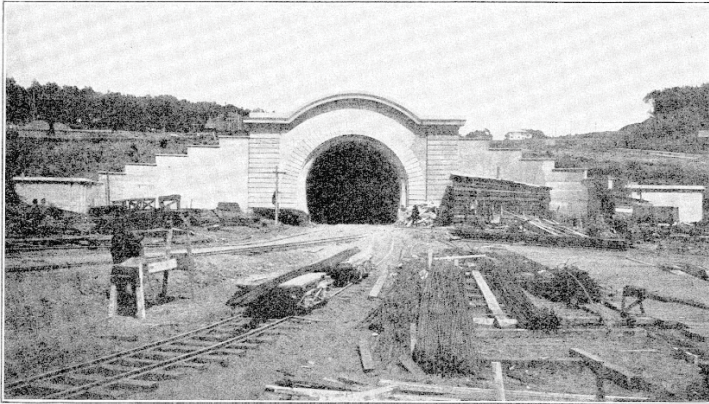
http://aspe.hhs.gov/health/reports/2013/MarketplacePremiums/ib_marketplace_premiums.cfm

http://aspe.hhs.gov/health/reports/2013/MarketplacePremiums/dataset_home.cfm

<http://marketplace.cms.gov/help-us/champion.html>

Source: Trice Edney Communications

100 Years of DPW in San Francisco



1916 - Twin Peaks Tunnel

Construction on the Twin Peaks Tunnel began in 1915 and was nearly complete in 1916. Construction progressed at a rapid rate with several hundred workmen employed at both ends of the tunnel boring 12-15 feet per day. The Twin Peaks Tunnel, which could accommodate two railway tracks, began at Castro and Market Streets and ended at West Portal. When the Twin Peaks Tunnel opened, it was one of the longest tunnels in the world at a length of 12,000 feet.



1942- Third Street Reconstruction

Third Street was reconstructed and widened between Mariposa and 23rd streets. Funded by the Special Gasoline Tax Street Improvement Fund, Third Street improvements included two new 38' roadways separated by a raised 4' center strip. Alterations were made to the existing fire hydrants, pipes, appurtenances, drainage system, and provision was also made for traffic control.



1922 - Lombard Street Improvement

The Bureau of Engineering and the Bureau of Street Repair made improvements to Lombard Street this year making it the "crookedest street in the world". The straight cobblestone roadway was replaced by winding brick pavement, supported by curving retaining walls.

LOMBARD STREET, LEAVENWORTH STREET TO HYDE STREET
Winding roadway on brick pavers and 20% rubble concrete pavement.



1932- Van Ness Avenue Extension

During this year, Van Ness Avenue was extended from Mission Street to Howard Street. An estimate of this cost was made by the Bureau of Engineering at a cost of \$37,295.37. Each owner of the property fronting the street extension, paid for the street work completed in front of their property.

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- And much more



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For more information, call Public Works at 415.554.4829



100 Years of DPW in San Francisco



TRAFFIC SAFETY AWARDS - JUNE 5, 1950

Individuals shown are (left to right) Joseph R. Knowland, Chairman of Public Safety Committee, California State Automobile Assn.; Mayor Elmer E. Robinson; Ned H. Dearborn, President National Safety Council, Chicago; Clair V. Goodwin, President San Francisco Chapter National Safety Council.

1950 – Traffic Safety Award

Based on enforcement, education and traffic engineering the National Safety Council awarded San Francisco the first place prize for traffic safety (based on populations with 750,000-100,000 residents).



1976 – Precita Park Improvements

Active residents and neighborhood groups were very involved in obtaining funding as well as planning and design to the Precita Park and Children's Play Area improvements. Improvements to the park included a completely re-designed playground, a new irrigation system with new landscaped areas and new walkways and seating throughout the park. This project was especially significant because of the grass roots neighborhood participation in all phases of the improvements.



Approximately 40,000 free tokens were distributed to homeless and other non-profit organizations for public toilets.

Twenty public toilets are in operation with more than one million uses to date (28% by free tokens).

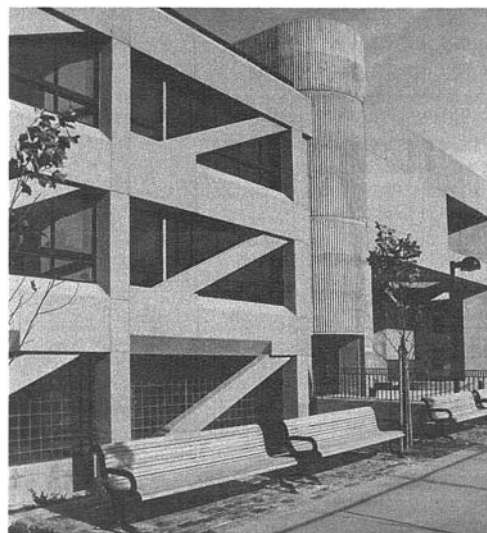
1995 – Public Pay Toilets

The first public pay toilet was installed and put into service in June 1995 at Market and Powell Streets. The program, developed from growing civic concern about lack of public toilet facilities in San Francisco, these toilets are self cleaning and fully accessible for people with disabilities.



1960 – Candlestick Park

April 12, 1960 was the opening day of the SF Giants baseball season. After many months of intensive traffic planning and design, the pre and postgame traffic was very smooth. Other tools used to help with the flow of traffic included 6.9 miles of towaway streets, 3.6 miles of streets with reversible lanes, and 1.7 miles of reversible one-way streets.



The Southeast Community Facility was completed in October 1986.

1986 – The Southeast Community Facility

The Southeast Community Facility opened in the Bayview-Hunter's Point in November 1986. The facility opened as a result of 10 years of community planning and meetings, and sits on a 7-acre site which would soon house the SF Community College District's Southeast campus, a commercial greenhouse, senior escort and healthcare facilities, a child daycare center, and community meeting rooms for neighborhood residents.



2006- The Community Clean Team

In 2006, The Community Clean Team, assisted by some 3,724 volunteers, picked up 39 tons of debris from neighborhoods, parks and schools throughout San Francisco. This volunteer program partners members of DPW and various city departments, neighborhood groups, community based organizations, businesses and individuals with the goal to clean up streets, sidewalks, alleyways in San Francisco. The program dedicates an entire month to each supervisorial district where DPW, various City departments work closely with neighborhood volunteers to perform neighborhood beautification and street cleaning. One Saturday a month is dedicated to beautifying various parks in the district, and another is dedicated to cleaning public school campuses and surrounding neighborhoods.

About SF DPW

The Department of Public Works is a world-class public works organization that contributes to making San Francisco a beautiful, livable, vibrant, safe and sustainable city. DPW enhances the quality of life in San Francisco by providing outstanding public service.

We design, build, operate, maintain, clean, green, and improve the city's infrastructure, public rights-of-way, and facilities with skill, pride, and responsiveness, in partnership with the San Francisco community.

We are guided by the department's Strategic Plan, which is a three-year road map to direct the agency in achieving its vision and mission and a living document that informs policy, budget, and daily program decisions and provides all levels of the Department with guidance on how each of our actions support our department's mission.

An integral part of the Strategic plan is the Climate Action Plan, which guides us in greening the city's infrastructure and our business practices and includes energy use reduction; water conservation; waste reduction; ensuring that all DPW designed, managed, maintained and construction projects strive to meet LEED Gold standards; and greenhouse gas reduction.

On April 14, 2010, the San Francisco Department of Public Works (DPW) became the 4th agency in the State of California and the 57th agency in the country to be accredited by the American Public Works Association (APWA), an international educational and professional association of public and private agencies. This accreditation reflects our drive to professionalize the department while employing best practices to most effectively serve the people of San Francisco.

SF DPW Contact info:

Department of Public Works
1 Dr. Carlton B. Goodlett Place
City Hall, Room 348
San Francisco, CA 94102
t: (415) 554-6920 • f: (415) 554-6944
TDD: (415) 554-6900
dpw@sfdpw.org



Visit SF DPW website at
<http://www.sfdpw.org/>

Community Outreach

Black unemployment rate is consistently twice that of whites

By Drew DeSilver

Much has changed for African-Americans since the 1963 March on Washington (which, recall, was a march for “Jobs and Freedom”), but one thing hasn’t: The unemployment rate among blacks is about double that among whites, as it has been for most of the past six decades.

In 1954, the earliest year for which the Bureau of Labor Statistics has consistent unemployment data by race, the white rate averaged 5% and the black rate averaged 9.9%. Last month, the jobless rate among whites was 6.6%; among blacks, 12.6%. Over that time, the unemployment rate for blacks has averaged about 2.2 times that for whites.

The widest gaps, when black unemployment was as much as 2.77 times that of white unemployment, came in the late 1980s, as the manufacturing sectors that employed disproportionate shares of African-Americans shriveled. The smallest gaps, ironically, came in the summer of 2009 during the Great Recession; white unemployment rose so high, so fast, that the black jobless rate was “only” 1.67 times higher.

The black-white unemployment gap appears to have emerged in the 1940s, according to a 1999 analysis of Census data. Although labor economists, sociologists and other researchers have offered many explana-

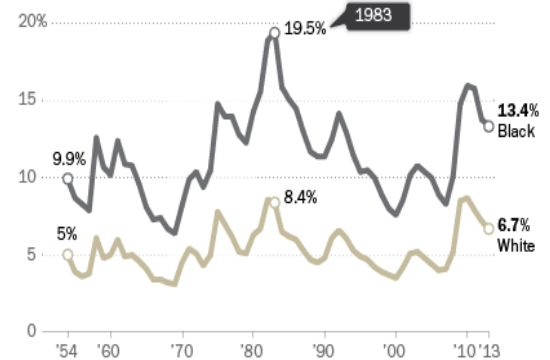
tions for the persistent 2-to-1 gap — from the differing industrial distribution of black and white workers to a “skills gap” between them — there’s no consensus on causes. One 2011 working paper, after reviewing existing research on wage and unemployment differentials among blacks and whites, concluded that “none of the existing models of race discrimination in the labor market explains the major empirical regularities.”

One common explanation, as William A. Darity Jr. of Duke University told Salon in 2011, is that blacks are “the last to be hired in a good economy, and when there’s a downturn, they’re the first to be released.” A 2010 article testing that “last hired, first fired” hypothesis against panel data from the Current Population Survey (from which the unemployment rate is derived) found considerable support for the “first hired” part but not for the “last hired” part: Blacks are in fact disproportionately likely to lose their jobs as the business cycle weakens, but the hiring side is more complex: “[E]arly in the business cycle, those blacks with a stronger attachment to the labor force (i.e., the unemployed) are the first hired. Blacks who are non-participants tend to be hired late in the business cycle when labor demand is particularly strong.”

Source: 2013 Pew Research Center

Unemployment rates by race

Seasonally adjusted



Source: Bureau of Labor Statistics

Note: “Black and other,” 1954-1971; “Black or African American” thereafter. 2013 average is January-July.

PEW RESEARCH CENTER

Prison Profiteers - Who Makes Money from Mass Incarceration

Indispensable reading . . . an easy and accessible read— and a necessary one.

—SAN DIEGO UNION TRIBUNE

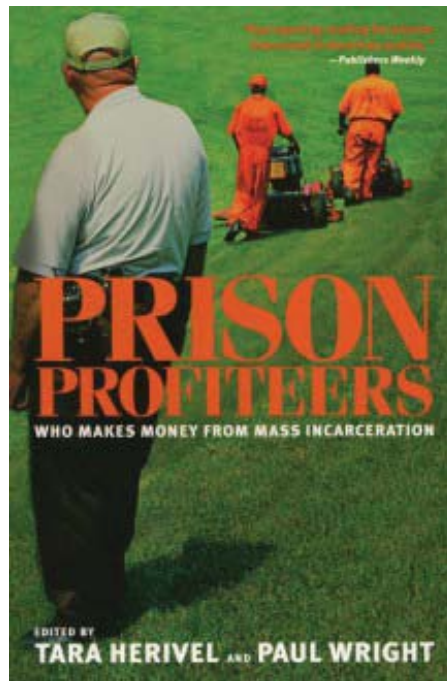
In *Prison Profiteers*, co-editors Tara Herivel and Paul Wright “follow the money to an astonishing constellation of prison administrators and politicians working in collusion with private parties to maximize profits” (Publishers Weekly). From investment banks, guard unions, and the makers of Taser stun guns to health care providers, telephone companies, and the U.S. military (which relies heavily on prison labor), this network of perversely motivated interests has turned the imprisonment of one out of every 135 Americans into a lucrative business.

Called “an essential read for anyone who wants to understand what’s gone wrong with criminal justice in the United States” by ACLU National Prison Project director Elizabeth Alexander, this incisive and deftly researched volume shows how billions of tax dollars designated for the public good end up lining the pockets of those private enterprises dedicated to keeping prisons packed.

“An important analysis of a troubling social trend” (Booklist) that is sure to inform and outrage any concerned citizen, *Prison Profiteers* reframes the conversation by exposing those who stand to profit from the imprisonment of millions of Americans.

Tara Herivel is a public defender in Portland, Oregon, and a co-editor of *Prison Nation: The Warehousing of America’s Poor*. Paul Wright is the founder and editor of *Prison Legal News*, a co-editor of *Prison Nation* and *The Ceiling of America*, and the winner of the National Lawyers Guild Arthur Kinoy Award. He lives in Brattleboro, Vermont.

Pub Date: Spring 2009
Format: paperback
Trim: 5 1/2 x 8 1/4, 352 pages
ISBN: 978-1-59558-454-0



Staggering

■ Continued from page 2

“There is harsher treatment of Black men within the judicial system from the point of arrest through the entire process,” Nellis said. “At some point, Whites receive a modification in their arrest or their sentence. Black men receive subpar legal representation and they are arrested for many more crimes than whites except white-collar and sex-related crimes.”

States began enacting life without parole sentences from 1972 to 1976 when the U.S. Supreme Court banned the death penalty. Before the ban, only seven states had life without parole statutes. They were Massachusetts, Michigan, Mississippi, Montana, Pennsylvania, South Dakota and West Virginia.

“The upward creep of life sentences has accelerated in recent decades as an element of the tough-on-crime political environment that began in 1980s,” Nellis wrote. “The idea of whole-life prison sentences easily won approval in a period of growing skepticism about the value of rehabilitation.”

Source: Trice Edney Communications

PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

NOTICE TO SUBCONTRACTORS REQUEST FOR QUALIFICATIONS DESIGN ASSIST CORE TRADE SUBCONTRACTORS

MOSCOE CONVENTION CENTER
FACILITIES EXPANSION PROJECT
SAN FRANCISCO, CALIFORNIA
JOB No. 7731A-01 – Electrical;

7731A-02 – Mechanical;

7731A-03 – Plumbing; 7731A-04 – Low Volt-
age 7731A-05 – Structural Steel; 7731A-06 –
Fire Protection; 7731A-07 – Curtain Wall

The City and County of San Francisco (City) seeks responses to a Request for Qualifications (RFQ) from Core Trade Subcontractors interested in bidding the Design Assist scope of work on the contract for the Moscoe Convention Center Facilities Expansion Project located in San Francisco, California.

The City seeks Core Trade Subcontractors with significant experience in major urban, multi-story civic, institutional or convention center projects including providing design assist services. Qualified Core Trade Subcontractors shall have successfully completed projects that are LEED® Gold certified or higher.

Core Trade Subcontractors selection will be a three step process: (1) Core Trade Subcontractors prequalification, (2) Prequalified Core Trade Subcontractors will submit bids for Design Assist services only, and (3) If the proposed project is approved and CEQA review is completed, the selected Core Trade Subcontractor will submit a bid for construction for the project. Core Trade Subcontractors who are evaluated and deemed pre-qualified to perform work will be invited to submit a bid for design-assist services. Core Trade Subcontractors who do not submit the pre-qualification information will not be allowed to bid for design-assist services.

The potential environmental impacts of the proposed Project must be evaluated through the CEQA review process. The City is in the process of environmental review with Planning Department's consultant, with a current anticipated schedule of completing the Environmental Impact Report (EIR) or Mitigated Negative Declaration (MND) process by September 2014. Construction work will not commence until the CEQA review process is completed, the City approves the Project, and the City notifies the General Contractor that it may begin construction work. If the City does not approve the Project, the construction work will not commence and any Agreements will be terminated.

If the City, in its sole discretion, chooses to recommend any of the contract work to the

Moscoe Expansion District for its approval, the Core Trade Subcontractor will be asked to comply with all City contract requirements, including those of the City's Contract Monitoring Division (CMD) of the General Services Administration. Additionally, the Core Trade Subcontractor's contract would be novated to the Moscoe Expansion District (MED) which in turn would novate the contract to the CM/GC. Eventually, Core Trade Subcontractor may be required to provide bid bond and payment and performance bond in the event the proposed project is approved for construction.

The estimated date for issuing the Notice to Proceed (NTP) for Design Assist services is December 2013.

Trade Subcontractors shall submit and will be evaluated on information with respect to their requisite experience on projects of similar size, scope and complexity. The information shall include general and specific experience, claim and surety history, financials, ability to meet schedule and budget requirements and experience in general management and coordination. Resumes of key personnel who will manage and supervise the construction shall be provided in the RFQ response.

Each Core Trade Subcontractors must hold a valid contractor license in their respective fields at the time of response to the RFQ. For Electrical (C10), Mechanical (C20), Plumbing (C36), Low Voltage (C7), Structural Steel (C51), Fire Protection (C16), Curtain Wall (B-General Building) and must demonstrate the ability to obtain corporate surety (payment & performance) bonds and insurance in order to be eligible for the pre-qualification (RFQ) evaluation. RFQ packages are available from the City only. Interested Core Trade Subcontractors should contact <https://stgint.sfdpw.org/biddocs/pages/default.aspx> to receive a RFQ package.

Core Trade Subcontractors shall submit four (4) copies of their RFQ responses no later than 2:00 p.m. on October 18th, 2013, to Department of Public Works, 30 Van Ness Avenue, Suite 4100, San Francisco, CA, 94102.

The City at its own discretion may conduct interviews with any or all of the Subcontractors responding to the RFQ to better determine their qualifications to perform work required under the project.

The evaluation of the RFQ is solely for the purpose of determining Core Trade Subcontractors who would be deemed qualified to bid for and perform the work outlined in this RFQ.

The City reserves the right to reject any or all responses to the RFQ and to waive minor discrepancies in any response received.

10/10/13

CNS-2543250#
SMALL BUSINESS EXCHANGE

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2014-FT-11.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by email at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013.

/s/ Janet S. Tarantino,
District Secretary
Dated: October 3, 2013
10/3, 10/10/13
CNS-2540410#

SMALL BUSINESS EXCHANGE

STATE OF CALIFORNIA DEPARTMENT OF CORRECTIONS AND REHABILITATION

NOTICE TO CONTRACTORS

MULTIPLE STATE PRISONS ELECTRIFIED FENCE PROJECT STATEWIDE BIRD NETTING REPLACEMENT - PHASE III

The California Department of Corrections and Rehabilitation (CDCR) intends to receive bids and award a contract for **removing and replacing approximately 20,515 Lineal Feet (LF) of existing Wildlife Mitigation Netting (WMN) and associated components/hardware covering the existing bottom nine stainless steel wires of the Lethal Electrified Fence (LEF), as well as removing the existing rodent wire and associated hardware for the following three (3) institutions:**

1. California State Prison, Sacramento (SAC)
Prison Road, Represa, CA 95671
2. California State Prison, Solano (SOL)
2100 Peabody Road, Vacaville, CA 95696
3. California Institution for Men (CIM-West)
Facility A, 14901 Central Avenue, Chino, CA 91710

The **INVITATION FOR BID** which includes the **Projected Timetable, Drawings and Specifications for the above referenced project** is available to view and download on the California State Contracts

Register (CSCR) eProcurement website at <http://www.bidsync.com>: Reference Bid Number 60000001327.

CDCR Contact: Ms. Toshi Cordova
Phone No.: (916) 255-3506
E-mail: Toshi.Cordova@cdcr.ca.gov

CONTRACTORS INTERESTED IN BIDDING MUST ATTEND THE SCHEDULED **MANDATORY WALK-THROUGH** as scheduled below:

- California State Prison, Sacramento (SAC), 1:00 p.m. on October 29, 2013
- California State Prison, Solano (SOL), 9:00 a.m. on October 30, 2013
- California Institution for Men, (CIM) No walk-through is scheduled

(information is included in the IFB document referenced above to confirm attendance and begin gate clearance process).

STATE'S DISABLED VETERAN BUSINESS ENTERPRISE (DVBE) 3% MINIMUM PARTICIPATION GOAL IS A REQUIREMENT OF THIS PROJECT.

In accordance with M&VC §999.5(a) and PCC §10115, an incentive will be given to bidders who provide DVBE participation. For evaluation purposes only, the State shall apply an incentive to bidders that propose California certified DVBE participation as identified on the Bidder Declaration form and confirmed by the State. The incentive amount for awards based on low price will vary in conjunction with the percentage of DVBE participation and applied to responsive bids from responsible bidders.

The State's Estimate for the project is approximately \$981,353.00.

When in the best interest of the State, all bids may be rejected.

10/3, 10/10/13
CNS-2541297#
SMALL BUSINESS EXCHANGE

SAN JOSE STATE UNIVERSITY

NOTICE TO PROPOSERS

REQUEST FOR STATEMENT OF QUALIFICATIONS

For
Modified Design-Build Project
CAMPUS VILLAGE PHASE 2,
Project Number: SJSU-279
San Jose State University
One Washington Square
San Jose, CA 95192-0010

The Trustees of the California State University (Trustees) are requesting Statements of Qualifications (SOQ) from interested and qualified entities herein called Respondents who wish to participate in a competitive selection process for the design and construction of the Campus Village Phase 2, Project Number SJSU-279 at San Jose State University. The Project is approximately an 850 bed student resident hall, 10 stories, 221,000 GSF, and will include common study rooms, multi-purpose lounge, learning center, recreation space, music room and other support spaces. The Project is located at the corner of 9th Street and Paseo de San Carlos, across from the existing Campus Village Phase 1.

The delivery method for this project is modified from CSU's design-build process and is called Design-Risk. In this new process the design build team, consisting of general contractor and architect, is selected based on qualifications and fees. The schematic design competition is not utilized. A contract will be executed with the successful Respondent for programming and schematic design. Upon acceptance of schematic design, a design build contract with a guaranteed maximum price will be executed to complete the design for construction. A non-mandatory presentation of this process is scheduled for October 15, 2013 at 10:00am and all interested parties are invited. The location of the presentation is given in the RFQ. Attendees are asked to pre-register not later than October 14, 2013 by calling the Facilities Development and Operations' office at 408-924-1950.

Respondents must hold a General Building Contractor (B License) and shall be prequalified with the Trustees, and shall submit their prequalification application no less than 10 business days prior to submittal date. For information regarding prequalification please go to http://www.calstate.edu/cpd/cm/contractor_prequal_bidders.shtml.

The SOQ Submittal Due Date is October 31, 2013. The estimated Construction Cost is given in the RFQ.

Interested parties may obtain an RFQ after October 1, 2013 by registering at <http://www.planetbids.com/portal/portal.cfm?CompanyID=15275#>. Once registration is completed, log into planetbids.com at <http://www.planetbids.com/hub/hub.cfm> and search for "Campus Village Phase 2, Project Number: SJSU-279" and download the RFQ.

The Trustees require a three percent Disabled Veteran Business Enterprise participation. This project is public works project and is subject to prevailing wages rate laws.

Please direct all questions in writing to:

Sylvia Sosa-Galindo
Sr. Contracts Specialist
San Jose State University
Facilities Development & Operations
One Washington Square
San Jose, CA 95192-0010
Email: sylvia.sosa@sjsu.edu
Phone: 408-924-2246



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-11, Propulsion Overhaul and Capital Improvements to the M.S. Marin Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, October 29, 2013, by 2:00 p.m., PT.** at which time bids will be publicly opened and read.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing on **Friday, October 11, 2013, by 4:30 p.m., PT.**

PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR BIDS

***MODIFIED PER ADDENDUM NUMBER
1***

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a Job Order Contract are invited for the following work:

FIRE LIFE SAFETY JOB ORDER CONTRACT - UNIVERSITY APARTMENTS 2013 Project Number UAEL--2013

DESCRIPTION OF WORK: University is seeking to hire a contractor to perform single trade fire life safety construction work that will be delivered by Job Order Contracting (JOC) and occurring in UCLA off-campus University Apartment facilities. A list of University buildings applicable to this scope is contained in the bidding documents. Work applicable to this contract consists of: repairs and/or replacement of CCTV, building entry equipment and City of Los Angeles Fire Department Regulation 4 C10/C16 testing and related repairs required by University and valued between \$5,000.00 and \$250,000.00. The types of equipment addressed by the regulation (Regulation 4) include, without limitation:

Automatic Fire Sprinkler Systems
Building Automation and Control Systems
Central Station Signaling Systems
Elevator Emergency Service
Emergency Lighting Systems



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a Unit Price Job Order ("UPJO") contract are invited for the following work:

HVAC UNIT PRICE JOB ORDER - FACILITIES MANAGEMENT 2013 Project Number 3744162

DESCRIPTION OF WORK: The University is seeking to hire a contractor to perform HVAC/mechanical construction work on a "as needed" basis that will be delivered by Unit Price Job Order (UPJO), and occurring on the UCLA Westwood campus. As described in more detail in the Bidding Documents, work under the UPJO will be limited to the following:

HVAC/mechanical work related to Minor Capital Improvement Projects as well as work which includes repairs of, or alterations to, campus buildings, structures, or facilities to continue their usability at the designed level of service. Each Job Order shall have at least 51% of the work within the advertised license classification specified herein. Work outside said license classification may be self-performed by Contractor when said work is considered incidental and supplemental. In such cases, the value of said incidental and supplemental work shall not exceed 5% of the Job Order Sum. If the work outside the Contractor's license classification exceeds 5% of the Job Order Sum, then Contractor must either hold the appropriate additional specialty license classification or subcontract the work to an appropriately licensed subcontractor.

Refer to Exhibit 20 of the bidding documents for HVAC/mechanical construction work excluded from this UPJO.

The total combined cost for all Job Orders issued will not exceed the Maximum Contract Value of \$2,500,000.00 during the 1-year Base Term and \$2,500,000.00 during each 1-year Option Term, if exercised by University. When the work of a job

Emergency and Standby Power Systems
Fire Department Communication and Emergency Voice Alarm Signaling Systems
Fire Protection Assemblies
Fire Protective Signaling Systems
Fire Pumps
Gas Detection and Alarm Systems
Smoke Management Systems
Standpipe Systems.

The Job Order Contract will have a Maximum Contract Value of \$1,500,000.00 for the 1-year Base Term, and \$1,750,000.00 during each 1-year Option Term, if exercised by University.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on September 24, 2013 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://soocal.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125

consists only of the trade of this UPJO, the cost of any individual Job Order Authorization will be from \$50,000.00 to \$500,000.00. When the work of a job consists of multiple trades, the cost of any individual Job Order Authorization for this UPJO will be from \$500.00 to \$500,000.00.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on October 10, 2013, and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://soocal.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., November 7, 2013

MANDATORY PRE-BID CONFERENCE: A mandatory Pre-Bid Conference will be conducted on October 17, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in the Conference in its entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Steven Chang at 310-983-3151.

Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., October 22, 2013

MANDATORY PRE-BID CONFERENCES: A mandatory Pre-Bid Conference will be conducted on October 1, 2013 beginning promptly at 10:00 a.m., and again on October 15, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in at least (1) of the Conferences in its entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before the applicable specified time Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Ken MacKenzie at 310-983-3807.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have both of the following California current and active contractor's licenses at the time of submission of the Bid:

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have all of the following California current and active contractor's licenses at the time of submission of the Bid

C-04 License (Boiler, Hot Water Heating & Steam Fitting) AND
C-20 License (Warm-Air Heating, Ventilating & Air-Conditioning) AND
C-38 License (Refrigeration)

PREQUALIFICATION: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents and posted on the website listed below. Bidder's completed Prequalification Questionnaire must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

3:00 p.m., October 24, 2013

Bid Security in the amount of \$25,000 shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder will be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
(Visit our website at:
<http://www.capitalprograms.ucla.edu>)

C-10 License (Electrical)

AND

C-16 License (Fire Protection)

In addition, at least one direct employee of successful Bidder's firm (or direct employee of successful Bidder's subcontractor's firm, if applicable) must possess a Valid Certificate of Fitness to perform City of Los Angeles Regulation 4 testing and certification.

A Contractor License Fee of 1% of the Job Order Sum for every Job Order shall be paid directly by the Contractor to The Gordian Group as set forth in 6.3.10 of the Supplementary Instructions to Bidders.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
(Visit our website at:
<http://www.capitalprograms.ucla.edu>)

Step 1 in Successfully Competing for Contracts

Continued from page 1

delay your plan to look for government and corporate contracts. The longer standard payment terms of a government agency can stress the cash flow capacity of a business. For example, the State of California's standard terms are 45 days. You still need to pay your employees and material suppliers even while you are waiting to get paid. If you take on a new contract, will you need to add employees? Can you get terms from your suppliers that will better fit the payment schedule of your contract? Will you be able to negotiate progress payments into the contract? Have you considered the potential for higher operating expenses for items such as higher insurance coverage, which is often required?

Before you venture off bidding on new contracts, you should consider whether or not you have some form of emergency fund that you can tap into if the need arises. A business line of credit can be a good safety net for you should the cash flow get tight. You should use it only to cover the necessities and be diligent about paying it back once you receive payment. If you don't currently have a line, start to shop around to see if you qualify and if you do, how much of a line can you expect to get. Credit and collateral will be keys in helping you secure a line. If your credit is a challenge, then you need to begin right away to understand what the problems are and how you might begin to repair your credit.

The Orange County SBDC is a great way to find help in developing your plan for successfully competing, winning, and completing for government and corporate contracts. Visit our website www.ocsbdc.org or call 714.564.5200 to determine if the SBDC is a good resource for you.

Source: Orange County Small Business Development Center

PUBLIC LEGAL NOTICES

UC IRVINE

ANNOUNCEMENT TO PREQUALIFIED PROPOSERS

UC Irvine (UCI) invites the following prequalified Proposers to submit proposals for the **Campus Monument Walls & Signage, Project No. 997404:**

Bravo Concrete Construction Services, Inc., Riverside, CA, 92501 (951) 680-9009; and **ValleyCrest Landscape Development, Inc.,** Fountain Valley, CA 92708, (714) 546-7975.

MAXIMUM ACCEPTANCE COST: \$590,000

DESCRIPTION: Construct four monument walls located at four campus entrances. Walls shall match the existing monument wall located at the corner of Campus Drive and Culver Drive. Scope includes demo of one existing wall and construction of four new CMU or concrete walls that include: stone veneer, brass lettering and seal, LED lighting, underground electrical feeds, and landscape.

Project completion time: 6 Months

PROJECT DELIVERY: Design Build

PROCEDURES: RFP avail 10/11/13, 4 PM. Prequalified Proposers receive 2 sets at UCI Design & Construction Svcs, 101 Academy, Ste 200, Irvine, CA 92697. Purchase at C2 Reprographics, Costa Mesa, CA (949) 545-0112. Planrooms: F.W. Dodge (626) 930-8991 and Reed (800) 424-3996.

MANDATORY PRE-PROPOSAL CONFERENCE & SITE VISIT: 10/15/13, 9:00 AM. UCI Design & Construction Services - Wright Workroom, 101 Academy, Suite 200, Irvine, CA 92697-2450.

PROPOSALS DUE: Technical Proposal, 10/30/13, 4 PM and Lump Sum Base Price Proposal, 10/31/13, 4 PM received only at UCI Design & Construction Services, 101 Academy, Suite 200, Irvine, CA 92697, (949) 824-6630.

Required: General Building "B," Concrete "C8," or Sign "C45" California Contractors License and 10% bid bond from *admitted surety insurer* (as defined in the California Code of Civil Procedure Section 995.120). The successful GC and its subs req'd to follow the nondiscrimination reqs set forth in the RFP and pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

Brenda Duenas, Principal Contract Administrator, (949) 824-9586, bduenas@uci.edu. Bid Board: www.designandconstruction.uci.edu

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTOR SEWER LIFT STATION REPLACEMENT, PROJECT NUMBER 7916 CSU STANISLAUS ONE UNIVERSITY CIRCLE TURLOCK, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR290 at the above address, for furnishing all labor and materials for construction of the Sewer Lift Station Project Number 7916, for the CSU Stanislaus, campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on November 14, 2013 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the replacing a sewer lift station in accordance with the plans and specifications prepared by Nexus Engineering, 1400 Lone Palm Avenue, Suite A, Modesto, CA 95351, telephone: (209) 572-7399. Plans and specifications may be seen at the office of the University and Plan Rooms. Engineer's construction estimate is \$625,000.

Plans and specifications will be available for review and purchase after October 14, 2013 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at, (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$100.00 per set plus tax and shipping payable to ARC and are non-refundable.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. of the Contract General Conditions. The bidder should familiarize himself with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees. Prequalification of Prospective Bidders, Form 703.11 can be downloaded from the internet at http://www.calstate.edu/cpcd/cm/contractor_prequal_bidders.shtml, or bidders may contact the person below to request forms.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c).

A mandatory pre-bid walkthrough has been scheduled for Thursday, October 24, 2013. Interested bidders should assemble at the Mary Stuart Rogers Building, conference room MSR130 on the campus.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and this must occur prior to the bid opening.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by **prequalified** contractors, licensed in the State of California with an A license, and the bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock CA 95382; Attention: Debbie DaRosa, (209) 667-3987.



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

REQUEST FOR QUALIFICATIONS AS-NEEDED SPECIAL INSPECTION & TESTING SERVICES 2013 CONTRACT NO. APC14037

Department of Public Works (DPW), City & County of San Francisco (City) announces a Request for Qualifications (RFQ) for the provision of special inspection & testing services on an as-needed basis. The Consultant shall provide all services, labor, materials, & equipment necessary to perform special inspection & testing services for construction & building materials.

Statement of Qualifications (Proposals) will be received at 30 Van Ness Avenue, 5th Floor, San Francisco, California until 2:30 P.M. Pacific Time, November 13, 2013. Consultants shall submit Proposals as required in the RFQ package. Late submittals will not be considered. Digital files of the RFQ Package may be downloaded at no cost at: www.sfdpw.org/biddocs. Notices regarding Addenda & other proposal changes will be distributed by email to Plan Holders. Additional information are available from the DPW's Contracts, Bid Opportunities & Payments webpage at: www.sfdpw.org

The City intends to award five (5) master Agreements, each having a 5-year term & \$800,000 contract amount limit. Contract Service Orders (CSOs) will be issued during the first 3 years only. The last 2 years of the 5-year contract is to complete work only for CSOs authorized & issued during the first 3 years of the contract. Work will be distributed based on the best match of qualifications & expertise to particular projects & ongoing performance in the Contract, at the discretion of the City. This is an "as-needed" contract. Award of a contract neither guarantee all or a portion of the contract amount, nor does it guarantee that the projected amount of \$800,000 would be expended.

As-Needed Special Inspection & Testing Services 2013 will include, in general, the full range of special testing & inspection in accordance with the San Francisco Building Code. Such services include, but are not limited to, inspection & test-

ing of: concrete placement & sampling, specialty bolts installation, special moment, reinforcing steel & prestressing tendons, structural welding, structural masonry, reinforced gypsum concrete, insulating concrete fill, sprayed-on fireproofing, pilings, dilled piers, caissons, shotcrete, smoke-control system, demolition, exterior facing, shear walls, holdowns, crane safety, corrosion, electrical, dry-rot, & other tests & inspections. Services will also include underwater inspections or dive inspections, Code & Plan review, & Office of Statewide Health Planning & Development (OSHPD) Inspections.

Rating bonuses will be applied as per San Francisco Administrative Code Chapter 14B. Certified Local Business Enterprise (LBE) firms are encouraged to submit proposals. The LBE Subconsultant participation goal is 20%. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with Chapter 14B requirements, all Proposers, except those who meet the exception noted below, shall submit documented good faith efforts with their proposals & must achieve 80 out of 100 points to be deemed responsive. Proposers will receive 15 points for attending the pre-proposal conference. Refer to CMD Form 2B for more details. Exception: Proposers who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-proposal meeting will be held on October 24, 2013 at 2:30 P.M. at the Main Conference Room, 30 Van Ness Avenue, 5th Floor, San Francisco, California.

Questions regarding the RFQ must be submitted no later than 6 business days before the RFQ due date, by email to the Contract Manager at: Severino.Caranto@sfdpw.org

In accordance with San Francisco Administrative Code Chapter 6, no proposal is accepted & no contract in excess of \$400,000 is awarded by the City & County of San Francisco until such time as (a) the Mayor or the Mayor's designee approves the contract for award & (b) the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

10/17/13
CNS-2545003#
SMALL BUSINESS EXCHANGE

SUB-BID REQUEST AD

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Fairfield from 0.7 Mile West on Route 12 to Route 12/80 Separation and on Route 80 from Route 12/80 to Route 80/680 Separation
Caltrans Contract No. 04-0A5344
Federal Aid Project ACNHP-X095(025)N
Engineer Estimate: \$50,000,000 - 500 Working Days
Goal: DBE 10%

Bids: October 29, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Hydroseeding, Erosion Control, Limetreatment, AC Dike, Grinding, Pile Driving, Prestressing Concrete Cast-in-place, Precast Concrete Girders, Concrete Block & Masonry Retaining Wall, Joint Seal, Rebar, Sign Structure, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, Metal Beam Guard Railing, Concrete Barrier, Thermoplastic T traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking Signal and Lighting, Message Signs, Lighting and Sign Illumination, Surveyor, Water Truck, Sweeper, Trucker, Storm Ground Underground, Waterline, Pipe Jacking, JPCP-PCC Paving, Lean Concrete Base, Rapid Strength Concrete Base, Quality Control, Rock Excavation/Blasting, Ground Improvements and Supply Import Borrow.

Scope of Work: Realign I-680 to connect directly with I-80/SR-12 intersection

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer



FICTITIOUS BUSINESS NAME • CHANGE OF NAME

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353973-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353365-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353723-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353820-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354173-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353517-00
<p>Fictitious Business Name(s): Angus Bio Consulting Address 951 Lombard Street, San Francisco, CA 94133 Full Name of Registrant #1 Tina Marie Rarick (CA) Address of Registrant #1 951 Lombard Street, San Francisco, CA 94133</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Tina M. Rarick, President</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/26/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon, Deputy County Clerk 9/26/2013</p> <p style="text-align: center;">9/26/13 + 10/3/13 + 10/10/13 + 10/17/13</p>	<p>Fictitious Business Name(s): First Korean Market Address 4625 Geary Blvd., San Francisco, CA 94118 Full Name of Registrant #1 Ainwell Inc. (CA) Address of Registrant #1 1555 Geary Blvd. #5, San Francisco, CA 94115</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Kum Yun Son</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/29/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu, Deputy County Clerk 8/29/2013</p> <p style="text-align: center;">10/3/13 + 10/10/13 + 10/17/13 + 10/24/13</p>	<p>Fictitious Business Name(s): Ally Senior Care Services Address 3812 San Bruno Avenue, San Francisco, CA 94134 Full Name of Registrant #1 Pama Lou Huntley Address of Registrant #1 3812 San Bruno Avenue, San Francisco, CA 94134</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/17/2013</p> <p>Signed: Pama Huntley</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/17/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melissa Ortiz, Deputy County Clerk 9/17/2013</p> <p style="text-align: center;">9/19/13 + 9/26/13 + 10/3/13 + 10/10/13</p>	<p>Fictitious Business Name(s): Bespoke Construction Address 1555 Yosemite Avenue #36, San Francisco, CA 94124 Full Name of Registrant #1 John Louis Fannon Address of Registrant #1 1244 5th Avenue, San Francisco, CA 94122</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: John Fannon</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/20/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval, Deputy County Clerk 9/20/2013</p> <p style="text-align: center;">9/26/13 + 10/3/13 + 10/10/13 + 10/17/13</p>	<p>Fictitious Business Name(s): In Him Holy Spirit Inspired Ministry Address 106 Sargent Street, San Francisco, CA 94132 Full Name of Registrant #1 Jennifer L. Barrera Address of Registrant #1 106 Sargent Street, San Francisco, CA 94132</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/4/2013</p> <p>Signed: Jennifer L. Barrera</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/4/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval, Deputy County Clerk 10/4/2013</p> <p style="text-align: center;">10/10/13 + 10/17/13 + 10/24/13 + 10/31/13</p>	<p>Fictitious Business Name(s): Syd & Clo Jewelry Company Address 4306 Geary Blvd., Ste 201, San Francisco, CA 94118 Full Name of Registrant #1 Virginia Young Address of Registrant #1 4306 Geary Blvd. Ste. 201 San Francisco, CA 94118</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/15/2013</p> <p>Signed: Virginia Young</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/9/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong, Deputy County Clerk 9/9/2013</p> <p style="text-align: center;">9/19/13 + 9/26/13 + 10/3/13 + 10/10/13</p>

CHANGE OF NAME

CLASSIFIED AD

Visit www.sbeinc.com
to download a PDF version of the latest
SBE Newspaper and **SBE Newsletter**

CHANGE OF NAME
ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 13-549845

**Active Contractor's License
for Sale: (888) 926-9193**

PETITIONER OR ATTORNEY
Kyle Goodburn
28 Minerva Street, San Francisco, CA 94112

TO ALL INTERESTED PERSONS:
1. Petitioner **Kyle Landon Goodburn** for a decree changing names as follows:

Kyle Landon Goodburn changed to
Kyle Lukas Reichen

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **December 10, 2013** Time: **9:00 AM**
Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

MARY ANN MORAN, Clerk
DATED - October 2, 2013

10/10/13 + 10/17/13 + 10/24/13 + 10/31/13

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Account # _____ Exp. Date _____

• I would like to receive bid updates by
 Internet (login information will be emailed)
 Fax Email

• Please choose the general category:
 Construction Business Services
 Professional Services Commodities
 (You will be sent a list of sub-categories from which to chose.)

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• List location(s) of where your company will work:
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BANKING \$ FINANCE

SBA Closure Effects on Non-profit Small Business Lenders

As the SBA shutdown drags on, more small businesses are struggling to get the financing they need to buy inventory, upgrade equipment and make improvements that will prepare their businesses for the busy holiday season. On Saturday, Oct. 19 from 8am-3pm at the Hyatt Regency Embarcadero Center, the San Francisco-based, non-profit Small Business California Loan Program is hosting a loan pavilion and workshop to help businesses in the community quickly get the money they need to create and sustain local jobs. Bay Area small businesses will be able to get pre-approved for up to \$50,000 of non-SBA loans that day and have the funds accessible within a week.

Roberto Barragan, head of the Small Business California Loan Program and Aquaria Funds, a national non-profit whose community-based small business loan funds provide direct loans,

micro-loans and SBA-guaranteed loans to create and sustain jobs. The organization specializes in helping small businesses owned by women and minorities, which are typically undercapitalized and are more likely to be turned down for loans or charged higher rates. To date, Aquaria Funds has close to \$330 million in direct and guaranteed loans to these types of small businesses. It has served more than 100,000 clients, created more than 18,000 jobs and helped start 1,900 businesses in San Francisco, Los Angeles, Las Vegas, Chicago and other markets.

Bay Area businesses that have benefited from Small Business California Loan Program loans include Bottle Cap, Chasing Lions Café, Sweet Bar Bakery and Rubecon General Contracting.

In addition to talking about the goals for the upcoming "Here's the Money!" event, Roberto can share his perspectives on:

- The impact of the SBA shutdown on Bay Area small businesses
- What other options are available to small businesses that need capital to create and sustain more jobs in the community
- The challenges women and minorities small business owners face and how to help them get the capital they need to create more jobs in their communities
- The advantages non-profit small business lenders have over for-profit lenders



FOOD & DRINK

A neighborhood restaurant and bar featuring local American fare with hand-crafted cocktails.

Phone: 415-529-2237

Location / Hour:
1707 Powell Street
San Francisco, CA 94133

Monday: Closed

Tuesday to Friday:
4:00 pm to 10:00 pm (last seating)

Saturday / Sunday
Brunch: 10am - 3:pm
Dinner: 5pm - 10pm (9pm last seating)

Private Events at Bottle Cap

From intimate Chef's tasting menus to large cocktail parties, Bottle Cap offers multiple options for your special event or friends gathering. Call 415.529.2237 or email us at info@bottlecapsf.com for more information.

HAPPY HOUR IN THE LOUNGE

TUESDAY - FRIDAY 4-7PM

WEEKENDS 3-6PM

Select Draft Beer Pint (currently Anchor Steam, Trumer Pils, Red Trolley Ale, Big Daddy IPA) \$4

Schlitz Original Longneck \$2 - The beer that made Milwaukee famous
Well Drinks \$5

Red/White Wine Special \$5
Weekly Cocktail Special \$5

Website: <http://www.bottlecapsf.com/>



Fresh Local Food. Fresh Local Pride.

Phone: (415) 586-5466

Email: hello@luvchasinglions.com

Location / Hour
50 Phelan St. M.U.B. RM 198
San Francisco, CA 94112

Monday - Thursday
7:00 am - 8:00 pm

Friday
7:00 am - 4:00 pm

Saturday
9:00 am - 2:00 pm

Chasing Lions Cafe is bringing fresh local food and fresh local pride to the City College of San Francisco.

Open every day except Sunday, we provide a robust menu of savory Sandwiches and Soups to compliment our signature lions-share cups of Four Barrel Coffee, spiced Hot Chocolates and other special blends.

An intentional community atmosphere, Chasing Lions Cafe rests at the north east corner the Multi Use Building (MUB) in City College of San Francisco Ocean Avenue Campus (CCSF).

Whether you're in need of a quick, good, inexpensive local meal or an inspired dose of community pride, we're here.

Enjoy a 15 mins respite from your days well spent chasing success.

Website: <http://luvchasinglions.com/sf/>

Sweet Bar

--- BAKERY ---

Something Sweet From Uptown Oakland

Hours

Monday - Friday
8AM - 7PM

Saturday
8AM - 7PM

Sunday
9AM - 5PM

Location:

2355 Broadway at 24th
2 blocks north of Grand across from the YMCA

We are within 2 blocks of MUA, Ozumo, Piccan, Plum and Plum Bar, Luka's Taproom, Hawker Fare, Ike's and the many galleries that helped launch Oakland's renowned First Friday Art Murmur.

The Fox Theatre and the Paramount are a few blocks further, and soon to come is the New Parkway Theater.

Sweet Bar Bakery is here for each part of your day - wake up with fresh baked artisan pastries and organic espresso, coffee and tea; lunch on grilled panini, flatbreads, soup and salad; take an afternoon break with a cupcake and house-made chai; savor the evening with small-seasonal plates, California wines and micro-brewed beer. There is a front patio, indoor seating, stools at the bar or grab your food on the run - we are here to take care of you!

Rich, delicious baking traditions combined with organic, fair trade and local. Sweet Bar Bakery pays the same attention to ingredients that most restaurants do: bay area chocolate, organic dairy, fruit from local farmers, organic and heirloom flour. Of course there are options for vegan baked goods and gluten free muffins, cookies and cakes.

Website: <http://www.sweetbarbakery.com/>



Rubecon Builders: Building the Future

Rubecon Builders
3450 3rd St, Bldg 1B
San Francisco, CA 94124

Phone: (415) 206.7740

Fax: (415) 206.1750

E-mail: office@rubecon.com

Rubecon Builders is a general contractor and construction manager (GC / CM) providing building construction services in Northern California.

We specialize in Healthcare Construction.

We welcome projects of all sizes and are committed to delivering the highest level of value and service to every customer.

What We Do

Rubecon Builders works with clients, architects and engineers in a collaborative process to meet or exceed the needs of the project and ensure the best balance between scope, cost, quality, and schedule. During construction, we provide an experienced project manager and on-site project superintendent to maintain complete control and coordination of the schedule, budget, safety, and quality of the project.

Areas of Expertise

Healthcare & Medical
New Construction
Fire & Life Safety
Tenant Improvements
Historic Bldg Renovations
Housing
Cleanroom & Laboratories
High Rise Shell & Core
ADA Compliance
Renovations & Improvements
Seismic Upgrades

Website: <http://www.sweetbarbakery.com/>

Black Folks Speak From The Pages Of History

Dear Dr. Butts by Langston Hughes



James Mercer Langston Hughes (February 1, 1902 – May 22, 1967) was an American poet, social activist, novelist, playwright, and columnist.

This is one of the essays that Hughes wrote in the 1940's and 1950's that were supposedly by a character named Jesse B. Semple (Jesse be simple, get it?). This essay is satirical in nature, but no less powerful in its condemnation of the typical life of blacks in the USofA.

"Do you know what has happened to me?" said Semple.

"No."

"I'm out of a job."

"That's tough. How did that come about?"

"Laid off--they're converting again. And righ now, just when I am planning to get married this spring, they have to go changing from civilian production to war contracts, installing new machinery. Manager says it might take two months, might take three or four. They'll send us mens notices. If it takes four months, that's up to June, which is no good for my plans. To get married a man needs money. To stay married he needs more money. And where am I? As usual, behind the eight-ball."

"You can find another job meanwhile, no doubt."

"That ain't easy. And if I do, they liable not to pay much. Jobs that pay good money nowadays are scarce--as hen's teeth. But Joyce says she do not care. She is going to marry me, come June, anyhow--even if she has to pay for it herself. Joyce says since I paid for the divorce, she can pay for the wedding. But I do not want her to do that."

"Naturally not, but maybe you can curtail your plans somewhat and not have so big a wedding. Wedlock does not require an elaborate ceremony."

"I do not care if we don't have none, just so we get locked. But you know how womens is. Joyce has waited an extra year for her great day. Now here I am broke as a busted bank."

"How're you keeping up with your expenses?"

"I ain't. And I don't drop by Joyce's every night like I did when I was working. I'm embarrassed. Then she didn't have to ask me to eat. Now she does. In fact, she insists. She says, 'You got to eat somewehers. I enjoy your company. Eat with me.' I do, if I'm there when she extends the invitation. But I don't go looking for it. I just sets home and broods, man, and looks at my four walls, which gives me plenty of time to think. And do you know what I been thinking about lately?"

"Finding work, I presume."

"Besides that?"

"No, I don't know what you've been thinking about."

"Negro leaders, and how they're talking about how great democracy is--and me out of a job. Also how there is so many leaders I don't know that white folks know about, because they are always in the white papers. Yet I'm the one they are supposed to be leading. Now, you take that little short leader named Dr. Butts, I do not know him, except in name only. If he ever made a speech in Harlem it were not well advertised. From what I reads, he teaches at a white college in Massachusetts, stays at the Commodore [Hotel] when he's in New York, and ain't lived in Harlem for ten years. Yet he's leading me. He's an article writer, but he does not write in colored papers. But lately the colored papers taken to reprinting parts of what he writes--otherwise I would never have seen it. Anyhow, with all this time on my hands these days, I writ him a letter last night. Here, read it."

Harlem, U.S.A.
One Cold February Day

Dear Dr. Butts,

I seen last week in the colored papers where you have writ an article for The New York Times in which you say America is the greatest country in the world for the Negro race and Democracy the greatest kind of government for all, but it would be better if there was equal education for colored folks in the South, and if everybody could vote, and if there were not Jim Crow in the army, also if the churches was not divided up into white churches and colored churches, and if Negroes did not have to ride on back seats of busses South of Washington.

Now, all this later part of your article is hanging onto your but. You start off talking about how great American democracy is, then you but it all over the place. In fact, the but end of your see-saw is so far down on the ground I do not believe the other end can every pull it up. So me myself, I would not write no article for no New York Times if I had to put in so many buts. I reckon maybe you come by it naturally, though that being your name, dear Dr. Butts.

I hear tell that you are a race leader, but I do not know who you lead because I have not heard tell of you before and I have not laid eyes on you. But if you are leading me, make me know it, because I do not read The New York Times very often, less I happen to pick up a copy blowing around in the subway, so I did not know you were my leader. But since you are my leader, lead on, and see if I will follow behind your but--because there is more behind that but than there is in front of it.

Dr. Butts, I am glad to read that you writ an article in The New York Times, but also sometime I wish you would write one in the colored papers and let me know how to get out from behind all these buts that are staring me in the face. I know America is a great country but -- and it is that but that has been keeping me where I is all these years. I can't get over it, I can't get under it, and I can't get around it, so what am I supposed to do? If you are leading me, lemme se. Because we have too many colored leaders now that nobody knows until they get from the white papers to the colored papers and from the colored papers to me who has never seen hair nor hide of you. Dear Dr. Butts, are you hiding from me--and leading me, too?

From the way you write, a man would think my race problem was made out of nothing but buts. But this, but that, and, yes, there is Jim Crow in Georgia but--, America admits they bomb folks in Florida--but Hitler gassed the Jews. Mississippi is bad--but Russia is worse. Detroit slums are awful--but compared to the slums in India, Detroit's Paradise Valley is Paradise.

Dear Dr. Butts, Hitler is dead. I don't live in Russia. India is across the Pacific Ocean. And I do not hope to see Paradise no time soon. I am nowhere near some of them foreign countries you are talking about being so bad. I am here! And you know as well as I do, Mississippi is hell. There ain't no but in the world can make it out different. They tell me when Nazis gas you, you die slow. But when they put a bomb under you like in Florida, you don't have time to say your prayers. As for Detroit, there is as much difference between Paradise Valley and Paradise as there is between heaven and Harlem. I don't know nothing about India, but I been in Washington, D.C. If you think there ain't slums there, just take your but up Seventh Street late some night, and see if you still got it by the time you get to Howard University.

I should not have to be telling you these things. You are colored just like me. To put a but after all this Jim Crow fly-papering around our feet is just like telling a hungry man, "But Mr. Rockefeller has got plenty to eat." It's just like telling a joker iwth no overcoat in the winter time, "But you will be hot next summer." The fellow is liable to haul off and say, "I am hot now!" And bop you over the head.

Are you in your right mind, dear Dr. Butts? Or are you just writing? Do you really think a new day is dawning? Do you really think Christians are having a change of heart? I can see you now taking your pen in hand to write "But just last year the Southern Denomination of Hell-Fired Salvation resolved to work toward Brotherhood." In fact, that is what you already writ. Do you think Brotherhood means colored to them Southerners?

Do you reckon they will recognize you for a brother, Dr. Butts, since you done had your picture taken in the Grand Ballroom of the Waldorf-Astoria shaking hands at some kind of meeting with five hundred white big-shots and five Negroes, all five of them Negro leaders, so it said underneath the picture? I did not know any of them Negro leaders by sight, neither by name, but since it says in the white papers that they are leaders, I reckon they are. Anyhow, I take my pen in hand to write you this letter to ask you to make yourself clear to me. When you answer me, do not write no "so-and-so-and-so but--". I will not take but for an answer. Negroes have been looking at Democracy's but too long. What we want to know is how to get rid of that but.

Do you dig me, dear Dr. Butts?

Sincerely very truly,
JESSE B. SEMPLE
1953